



This year has been an exciting one for us with the launch of exciting features & new functionalities on Guided Selling, designed to help you power up your sales workflow.

Here's a recap of this year's launches

Distributor deal registration

Deal registrations by distributors on behalf of partners is now supported on Guided Selling platform. One time permission to disti can help you save precious time in sales.

New solution bundles

Fresh introduction of pre-defined product bundles, Storage/HCI & Workspace One to simplify your sales workflow.

SPF & Ad+ discounting

Avail benefits of deal and discount protection with the new changes in the deal registration and Special discounting program.

Proposal customizatoin

Sit back & relax. We now have professional proposal customisations in place (with your organization logo, terms and conditions and much more...)

Smart leads & renewals

Get to know about the renewal, cross sell/upsell opportunities with a systematic process along with detailed analytics of every opportunity.

Service Variation

"Service variation" feature in Guided Selling will help you select product upgrades along with feature comparison & recent pricing in a single window.

Quick Quote

Quickly view/select the required products on Guided Selling. This will allow you to explore range of all recent products within a click.

OTP Login

One-time login password introduced to enjoy hassel free quoting.

Faster Performance

Get your deals closed at right time without any delay to quote your customer with faster performance on the platform

Featured Blogs

Our Glorious Achievements



\$40B+

Total Quote Value Processed



1.1 M

Total # of Quotes Processed



20,000

Total # of Users



150+

Countries

***Our happy customers is our secret to
Success, Happiness & Growth***



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