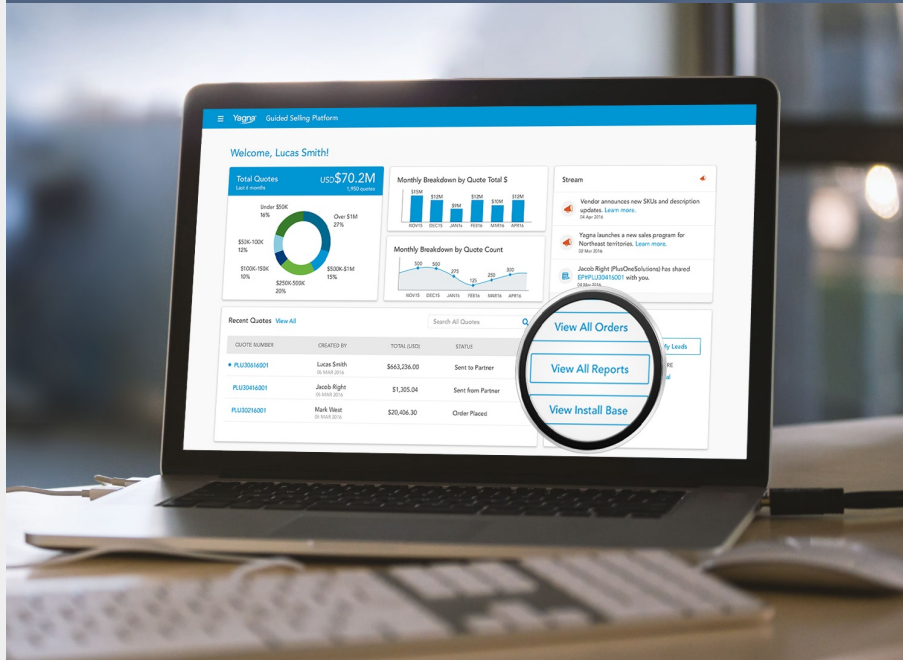


## Visually analyze your data and build insightful report



The sales cycle can be a long and complicated process. Some prospects take longer to close, while others convert quickly and easily. Some prospects may need a different kind of selling approach while for others, there may be a specific point in the cycle where things go wrong and potential customers walk away. At every step, you would like to keep track of information so that you can use it to improve your results. Maintaining sales reports is a great way to stay on top of everything that goes on in your cycle.

## Know more about reporting!

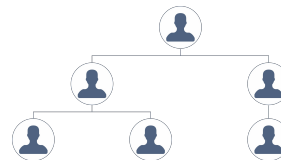


### Sales Funnel Report

Now get a quick snapshot of all the current pipeline opportunities, broken down by individual selling stages. This data also gives information about how the opportunity pipeline is growing over time.

### My Team Report

You can get a view on a number of opportunities your team is currently working on along with its current status. This will help you decide opportunities to be focused on.



### Deal Reg Report

Get to know more about the number of ORAN generated along with their status. At the end of a quarter, you will have a detailed report on a number of deals approved, denied and deals in a pending state.